

#### **UNITED STATES SECURITIES AND EXCHANGE COMMISSION** Washington, D.C. 20549

### ANNUAL AUDITED REPORT **FORM X-17A-5** PART III



SEC FILE NO. 8-51722

#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

EPORT FOR THE PERIOD BEGINNING	01/01/04	ANI	ENDING_	12/31/04
	A REGISTRANT	T IDENTIFICATION		
	A. ILLOIOTIAI	- IDEITH IOAHON		
IAME OF BROKER-DEALER				Office Use Only
	CMG INSTITUTIONA	L TRADING, LLC		Office Ose Offig
		•		FIDATID NO
				FIRM ID. NO.
DDRESS OF PRINCIPAL PLACE OF BUS	SINESS: (Do not use P.O. Bo	ox No.)		
	123 NORTH WACKER	R DRIVE, SUITE 810		
	(No. a	nd Street)		
CHICAGO -	ILLI	NOIS		60606
(City)	(St	tate)		(Zip Code)
AME AND TELEPHONE NUMBER OF PE	RSON TO CONTACT IN	REGARD TO THIS REP	ORT	
RADFORD R. DOOLEY, CPA				312-939-0477
			,	Aroa Cada Talanhana Na )
	B. ACCOUNTAN	IT IDENTIFICATION		Area-Code-Telephone No.)
PEPENDENT PUBLIC ACCOUNTANT	whose opinion is containe	ed in this Report*		Area-Code-Telephone No.)
DEPENDENT PUBLIC ACCOUNTANT	whose opinion is containe	ed in this Report*		Area-Code-Telephone No.)
	whose opinion is containe  RAPACZ, LINI (Name – if individual, la	ed in this Report*  DA_CAROL ast, first, middle name)		
3844 SOUTH MAPLE AVENUE	whose opinion is containe  RAPACZ, LINI (Name – if individual, la	ed in this Report*  DA_CAROL ast, first, middle name)		ROCESSE <sub>1028</sub>
3844 SOUTH MAPLE AVENUE	whose opinion is containe  RAPACZ, LINI (Name – if individual, la	ed in this Report*  DA_CAROL ast, first, middle name)		ROCESSED (Zip Code)
3844 SOUTH MAPLE AVENUE (Address)	whose opinion is containe  RAPACZ, LINI (Name – if individual, la	ed in this Report*  DA_CAROL ast, first, middle name)		ROCESSE 1621 (Zip Code) MAR 3 1 2005
3844 SOUTH MAPLE AVENUE Address) HECK ONE:	Whose opinion is containe  RAPACZ, LINI (Name – if individual, la  ORLAND PARK (City)	ed in this Report*  DA_CAROL ast, first, middle name)		ROCESSE 1621 (Zip Code) MAR 3 1 2005
3844 SOUTH MAPLE AVENUE  Address)  IECK ONE:  Certified Public Accoun	Whose opinion is containe  RAPACZ, LINI (Name – if individual, la  ORLAND PARK (City)	ed in this Report*  DA_CAROL ast, first, middle name)		ROCESSED (Zip Code)
3844 SOUTH MAPLE AVENUE  Address)  IECK ONE:  Certified Public Accounted P	RAPACZ, LINI (Name – if individual, la ORLAND PARK (City)	ed in this Report*  DA CAROL ast, first, middle name)  ILLINOIS (State)		ROCESSE 1628 MAR 3 1 2005
3844 SOUTH MAPLE AVENUE  Address)  HECK ONE:  Certified Public Accounters  Public Accountant	Whose opinion is containe  RAPACZ, LINI (Name – if individual, la  ORLAND PARK (City)	ed in this Report*  DA CAROL ast, first, middle name)  ILLINOIS (State)		ROCESSE 1628 MAR 3 1 2005
3844 SOUTH MAPLE AVENUE  Address)  IECK ONE:  Certified Public Accounted P	RAPACZ, LINI (Name – if individual, la ORLAND PARK (City)	ed in this Report*  DA CAROL ast, first, middle name)  ILLINOIS (State)		ROCESSE 1628 (Zip Code) MAR 3 1 2005
3844 SOUTH MAPLE AVENUE  Address)  IECK ONE:  Certified Public Accounted P	RAPACZ, LINI (Name – if individual, la ORLAND PARK (City)	ed in this Report*  DA CAROL ast, first, middle name)  ILLINOIS (State)		ROCESSE 1628 (Zip Code) MAR 3 1 2005

<sup>\*</sup> Claims for extensions from the requirements that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17x-5(e)(2).

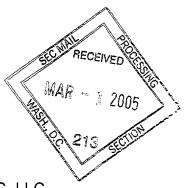




## **OATH OR AFFIRMATION**

I, <u>S∺AWN</u> best of my knowledge and bel	D. BALDWIN ief, the accompanying financial statements and sup	, swear (or affirm) that to the oporting schedules pertaining to the firm of
CMG INSTITUTIONAL T	RADING,LLC	as of
	, are true and correct. I furthe incipal officer or director has any proprietary interes :	
		Signature
		MANAGING MEMBER Title
Subscribed and sworn to before February, 2005  Notary P		
<ul> <li>☒ (f) Statement of change</li> <li>☒ (g) Computation of net of</li> <li>☒ (h) Computation for dete</li> <li>☒ (i) Information relating to the computation for dete</li> <li>☒ (k) A reconciliation, inclusion for dete</li> <li>☒ (l) An oath or affirmation</li> <li>☒ (m) A copy of the SIPC of the copy of the single of the copy of the copy of the single of the copy of</li></ul>	al condition. (loss). Dws. Is in stockholders' equity or partners' or sole propries in liabilities subordinated to claims of general crescapital for brokers and dealers pursuant to Rule 150 ermination of reserve requirements pursuant to Rule to the possession or control requirements for broker uding appropriate explanation, of the computation of mination of the reserve requirements under exhibit een the audited and unaudited statements of financial.  Is supplemental report.  In y material inadequacies found to exist or found to seport on internal accounting controls.	ditors. c3-1. e 15c3-3. rs and dealers under Rule 15c3-3. f net capital Under Rule 15c3-1 and the A of Rule 15c3-3. cial condition with respect to methods of consolidation.

<sup>\*</sup> For conditions of confidential treatment of certain portions of this filling, see section 240.17a-5(e)(3).



CMG INSTITUTIONAL TRADING, LLC (an Illinois Limited Liability Company)

STATEMENT OF FINANCIAL CONDITION AND INDEPENDENT AUDITOR'S REPORT PURSUANT TO RULE 17a-5 (d) DECEMBER 31, 2004 LINDA C. RAPACZ
CERTIFIED PUBLIC ACCOUNTANT
13844 SOUTH MAPLE AVENUE
ORLAND PARK, ILLINOIS 60462-1628

(708) 403-1999 FAX (708) 403-1428

MEMBER AMERICAN INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS

ILLINOIS CPA SOCIETY

#### INDEPENDENT AUDITOR'S REPORT

To the Member CMG Institutional Trading, LLC Chicago, Illinois

I have audited the accompanying statement of financial condition of CMG Institutional Trading, LLC as of December 31, 2004. This financial statement is the responsibility of the Company's management. My responsibility is to express an opinion on this financial statement based upon my audit.

I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statement. An audit also includes a ssessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

In my opinion, the financial statement referred to above presents fairly, in all material respects, the financial position of CMG Institutional Trading, LLC as of December 31, 2004, in conformity with accounting principles generally accepted in the United States of America.

February 24, 2005

# CMG INSTITUTIONAL TRADING, LLC (an Illinois Limited Liability Company) STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2004

## ASSETS

## **CURRENT ASSETS**

Cash in Bank Due from Broker Deposit with Broker	\$190,361 24,991 <u>25,151</u>
Total Current Assets	\$240,503
TOTAL ASSETS	\$ <u>240,503</u>
LIABILITIES AND MEMBER'S CAPITAL	

## MEMBER'S CAPITAL

LIABILITIES

Member's Capital	\$ 88,748
Member's Contribution	150,000
Net Income for the Year	<u>1,755</u>

Total Member's Capital 240,503

TOTAL LIABILITIES AND MEMBER'S CAPITAL \$ 240,503

The accompanying notes to the financial statements are an integral part of this statement.

## CMG INSTITUTIONAL TRADING, LLC (an Illinois Limited Liability Company) NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2004

#### NOTE 1 - ORGANIZATION AND NATURE OF BUSINESS

CMG Institutional Trading, LLC (the Company) was organized in Illinois in December, 2001, and amended on March 25, 2002. The amendment changed the Company's name. The Company's predecessor was MuniDirect.com, Inc., The Company is registered with the Securities and Exchange Commission and is a member of the National Association of Securities Dealers, Inc. The Company's principal activity is providing institutional brokerage and investment services.

### NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES

## Recognition of Income

Income is derived from the commissions, brokerage fees and investment service fees charged. Income is recognized when earned in compliance with generally accepted accounting principals.

#### Income Taxes

The Company's net income and losses flow through directly to its member's tax return. Therefore no federal or state income taxes are reflected herein.

#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Statement of Cash Flows

For purposes of the statement of cash flows, the Company has defined cash equivalents as highly liquid investments, with original maturities of less than ninety days, that are not held for sale in the ordinary course of business.

## NOTE 3 - RELATED PARTY TRANSACTIONS

Certain of the Company's administrative expenses have been paid by an affiliated company. The Company's commission expense paid during 2004, totaling \$615,876, was paid to this affiliate. The Company's managing member is also the managing member of this affiliate. There are no outstanding receivables or payables with this affiliate at December 31, 2004.

## CMG INSTITUTIONAL TRADING, LLC (an Illinois Limited Liability Company) NOTES TO FINANCIAL STATEMENTS - CONTINUED DECEMBER 31, 2004

#### NOTE 4 - CONCENTRATION OF CREDIT RISK

The Company engages in various brokerage activities in which counterparties will primarily include broker-dealers, clearing firms and other financial institutions. In the event counterparties do not fulfill their obligations, the Company may be exposed to risk. The risk of default depends on the creditworthiness of the counterparty or issuer of the instrument. It is the Company's policy to review, as necessary, the credit standing of each counterparty.

### NOTE 5 - NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1). The Company is required to maintain "adjusted net capital" equivalent to \$5,000 or one eighth of aggregate indebtedness, whichever is greater, as these terms are defined. At December 31, 2004 the Company had net a capital and net capital requirements of \$240,503 and \$5,000, respectively. The ratio of aggregate indebtedness to net capital was 0%. The net capital requirement may restrict the payment of dividends or the withdrawal of equity.